

NGORONGORO CONSERVATION AREA AUTHORITY (NCAA)



**EXPRESSION OF INTEREST (EOI) FOR CONSTRUCTING AND
OPERATING PETROL STATION INCLUSIVE OF MODERN RESTAURANT
AND TOILET FACILITY WITHIN NGORONGORO CONSERVATION AREA
(NCA), TANZANIA ALONG LODUARE TO GOLINI MAIN ROAD**

Issued by:

**NGORONGORO CONSERVATION AREA AUTHORITY
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Email: cn@ncaa.go.tz

WEBSITE: www.ncaa.go.tz

1.0 BACKGROUND

- 1.1 Ngorongoro Conservation Area Authority (NCAA) is a parastatal organization under Ministry of Natural Resources and Tourism established by the Ngorongoro Conservation Ordinance Cap.284 of the laws of Tanzania as multiple land use area, designated to promote the conservation of natural resources, safeguard the interests of NCA indigenous residents and promote tourism. NCA is a unique protected area in the whole of Africa where conservation of natural resources is integrated with human development.
- 1.2 **Objective:** To provide customers with high quality services at an affordable price and create a place of warmth and welcome that echoes the wider vision of the Ngorongoro Conservation Area Authority.
2. NCAA is now inviting an expression of interest from National experienced investors in operating petrol station inclusive of modern restaurant and toilet facility within ngorongoro conservation area (NCA), Tanzania along Loduare to Golini main road who can demonstrate a proven track record in delivering a high standard of petrol station to travelers, guides and Tour Operators, staff and other NCA visitors.
3. NCAA invites prospective and eligible firms to express interest in constructing and operating petrol station inclusive of modern restaurant and toilet facility within ngorongoro conservation area (NCA), Tanzania along Loduare to Golini main road.
4. Interested eligible Investors for the details may download the documents from the NCAA website www.ncaa.go.tz.
5. Completed EOI documents in a plain sealed envelope clearly marked; **EXPRESSION OF INTEREST (EOI) FOR CONSTRUCTING AND OPERATING PETROL STATION INCLUSIVE OF MODERN RESTAURANT AND TOILET FACILITY WITHIN NGORONGORO CONSERVATION AREA (NCA), TANZANIA ALONG LODUARE TO GOLINI MAIN ROAD** and addressed to. The Conservator, Ngorongoro Conservation Area Authority, P.O. Box 1, Ngorongoro Crater and should be returned at NCAA Headquarter on or before **11.00 hours** (Local Time) on **Tuesday 27th November ,2018**.

6. Submitted EOI will be opened immediately thereafter in the presence of Investors or their representatives who choose to attend. Firms will be short listed on the basis of their written EOI.
7. Following evaluation of the Expression of Interests, shortlisted Investors will be invited to participate in a formal tender in which they will be required to submit detailed technical and financial proposal(s) in the format to be provided.
8. Selection of firms to be awarded to provide this service will be in accordance with the NCAA Private Concession Policy.
9. Late Expression of Interests, portion of EOI, electronic EOI, and EOI not received, EOI not opened at the opening ceremony shall not be accepted for evaluation irrespective of the circumstances.

THE CONSERVATOR OF NGORONGORO
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10. **PETRO STATION VISION**

Provide customers with high quality service at an affordable price. Provide exceptional service. Create a place of warmth and welcome that echoes the wider vision of the Ngorongoro Conservation Area Authority.

11. **INVITATION FOR EXPRESSION OF INTEREST**

The Expression of Interest (EoI) is here by invited on behalf of the Conservator, Ngorongoro Conservation Area Authority from the interested bidders for construction and operating of Petro Station inside the Ngorongoro Conservation Area. Interested bidders can download the documents from the website www.ncaa.go.tz and submit their offers in the format dully filled and signed with required enclosures and documents. The EoI is to be submitted in a sealed envelope superscripted **“EXPRESSION OF INTEREST (EOI) FOR CONSTRUCTING AND OPERATING PETROL STATION INCLUSIVE OF MODERN RESTAURANT AND TOILET FACILITY WITHIN NGORONGORO CONSERVATION AREA**

(NCA), TANZANIA ALONG LODUARE TO GOLINI MAIN ROAD” addressed to the “The Secretary, Ngorongoro Conservation Area Authority, Tender Board, P.O. Box 1, Ngorongoro Crater, Arusha, Tanzania.

12. INSTRUCTION TO BIDDERS /TERMS & CONDITIONS:

Interested bidder should note the following:

- 12.1 This EoI invitation document is not a Tender or Request for Proposal in any form and would not be binding on NCAA in any manner whatsoever.
- 12.2 The bidders will have to make a presentation before a duly constituted committee, showcasing their experience in running petrol stations including modern restaurant and toilet facility, range of products related to petrol station and existing petrol station at other areas if any. Based on the presentation, the committee will decide for issuing Tender documents to successful presenters. Tender documents will be issued to successful presenters only, on payment of tender fees to be communicated later.
- 12.3 NCAA prefers to have a petrol station inclusive of modern restaurant and toilet facility within ngorongoro conservation area (NCA), Tanzania along Loduare to Golini main road with all facilities including fuels, lubricants, bitumen, natural gas, special fluids and fuel additives, etc. from reputed national and international brands.
- 12.4 NCAA reserves the right to cancel the EoI invitation as a whole or in part without assigning any reason whatsoever.
- 12.5 The Bidders are encouraged to conduct their own independent survey, assessment, analysis and check the reliability, accuracy, feasibility and completeness before submission of their interest/ proposal.
- 12.6 NCAA reserves the right to update, amend and supplement the information given in this document at its sole discretion before

seven days of the last date and time of submission of the interest/proposal.

- 12.7 Bidders should comply with all required permits, License etc. required for the operation of the Petrol Station in conformity with respective laws by submitting evidence as well as statement to compliance with environmental laws within Conservation Area.
- 12.8 Bidder should adhere to all the safety guidelines and norms in running the petrol station inclusive of modern restaurant and toilet facility.
- 12.9 Bidder should/will be responsible for cleaning and regular upkeep of the premises and ensure environment around and nearby are kept clean and conserved.
- 12.10 The lease term will be initially thirty-three (33) years and same may be extended on satisfactory performance. On expiry of lease term, the Investor shall handover the facilities immediately to Authority. However, the existing operator may Bid fresh if not prohibited otherwise due to unsatisfactory performance.
- 12.11 The selected Investor will have to sign an Agreement with the NCAA before starting any process in construction and operating petrol stations including modern restaurant and toilet facilities.
- 12.12 The Bidder should submit the bid with supporting documents about their experience, qualifications, Annual turnover for at least the past five years in the similar services etc.
- 12.13 The Conservator, NCAA reserves the right to call limited or all successful parties for making a presentation, based on their experience and technical submission made in the EoI. Mere fulfillment of EoI criteria does not entail the parties to be called for making a presentation.
- 12.14 In support of the credential submitted by the parties, NCAA reserves the right.

12.15 The bidder is required to submit details about (a) Name of the Bidder/ Company/Organization: (b) Present address with contact number: (c) Key Contact Person (name, designation, address, contact number, mail address), Type of the Organization/ Entity (with supporting documents), Registration details of the organization/entity (with supporting documents, registration certificate, etc.), brief description about the organization/ entity, organization